



contract  ERP

a COMPUSOFT product

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# Agenda

- 1   
access information technologies, inc.
- 2  Microsoft Dynamics 365  
Business Central
- 3   
a COMPUSOFT product
- 4  Introduction Demonstration
- 5  Q &A



- Founded In 1993
- Business Software (ERP) Solution Provider
- Publisher and Provider of contractERP
- Door & Hardware Institute Member Since 1997
- Recently acquired by Compusoft.

- 25+ Years providing a complete business management software to suppliers of Division 8, 10, 11, 13, 22, 23, 25, and 28 Industry products.
- Industry-tailored Business Management Software Built for the Construction Material Supply, Install, and Service Industries
- Microsoft's Dynamics 365 Business Central is the foundation for contractERP

Over **7,000**  
End users of  
contractERP®

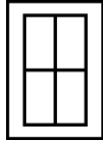
25 + Years  
of Industry  
Experience

100+  
North American  
Customers

Dedicated to  
Residential / Commercial  
Construction &  
Equipment  
Supply

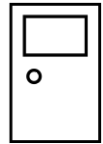
# Industry Focus

Window and Door  
Manufacturers



- Commercial Manufacturers of Windows, Storefront, Curtainwall, Doors
- Residential Product Manufacturers of Windows and Doors

Architectural  
Openings



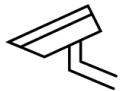
- Material Sales and/or Installation of Division 8 Commercial Doors & Hardware.
- Residential Dealers of Windows, Doors & Architectural Hardware

Dimensional & Building  
Material Distributors



- Commercial & Residential Building Materials
- Drywall, Steel Framing, Acoustical Panels, Ceiling Tile, Sealants & Chalking, Lumber & Plywood, Insulation, Other...

Security Integrators



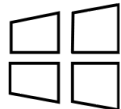
- Locksmiths, System Integrators of CCTV & Security solutions
- New Sale and after-market Service-based companies
- National Account Service and Maintenance (Subcontractor based service)

Contract Glaziers



- Supply and Installation of Aluminum Storefront, Curtainwall, Windows and Doors

Glass Suppliers



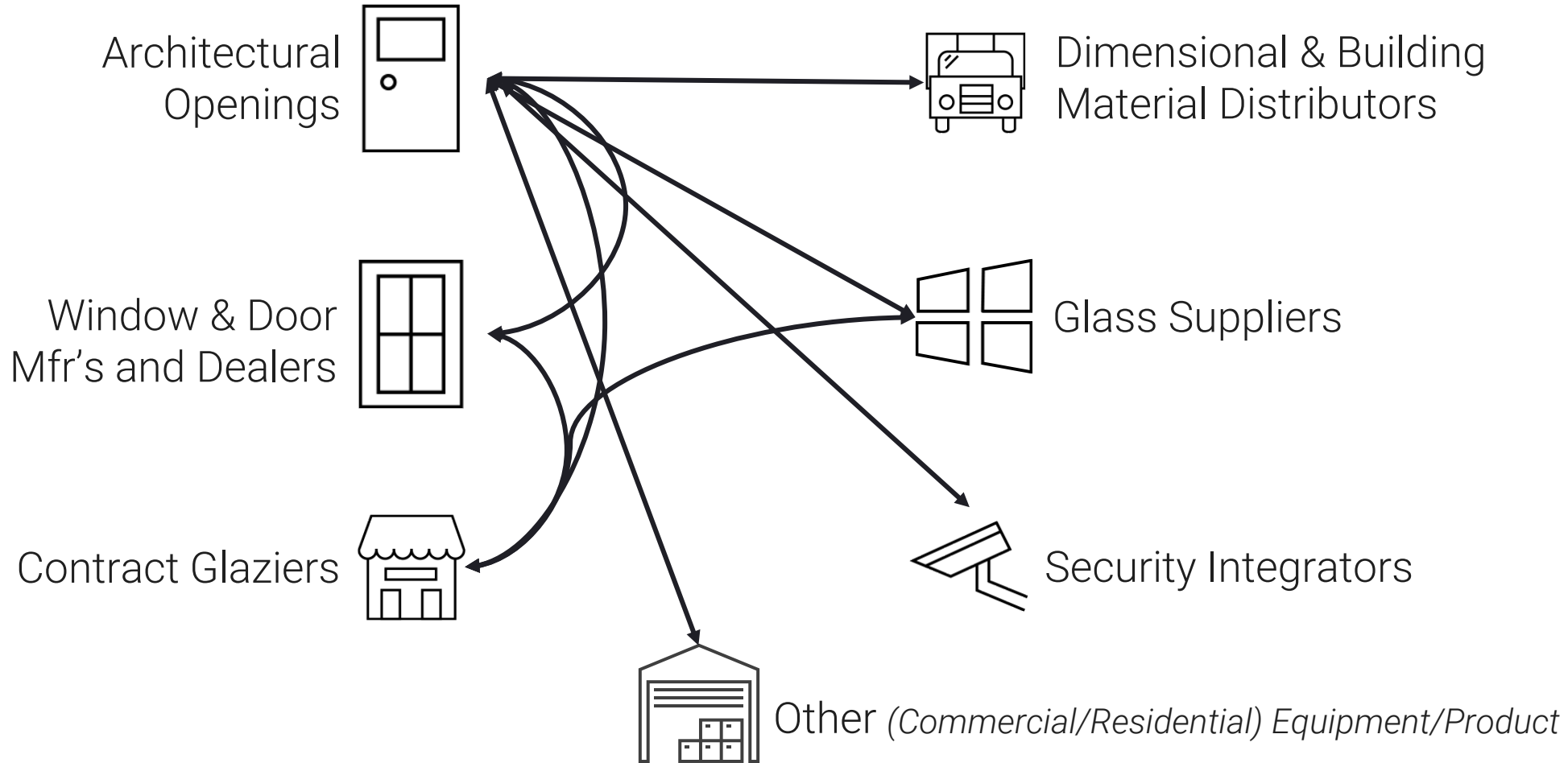
- Supply, Service and Install of Residential & Commercial Glass, Mirrors

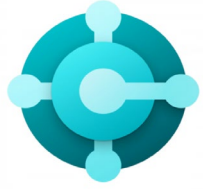
Other *Equipment/Product*  
(*Commercial/Residential*)



- CSI Division 10 – Specialties, 11 – Equipment, 22 – Plumbing, 23 - Heating, Ventilating, and Air Conditioning (HVAC), 25 - Integrated Automation, 26 – Electrical, 28

# Industry Focus: Multi-Division Companies





# Microsoft Dynamics 365 Business Central

Is the ERP Foundation of

contract **ERP**  
a **COMPUSOFT** product



Automatically pull systems and processes together to manage financials, sales, service, and operations





# Microsoft Dynamics 365 Business Central

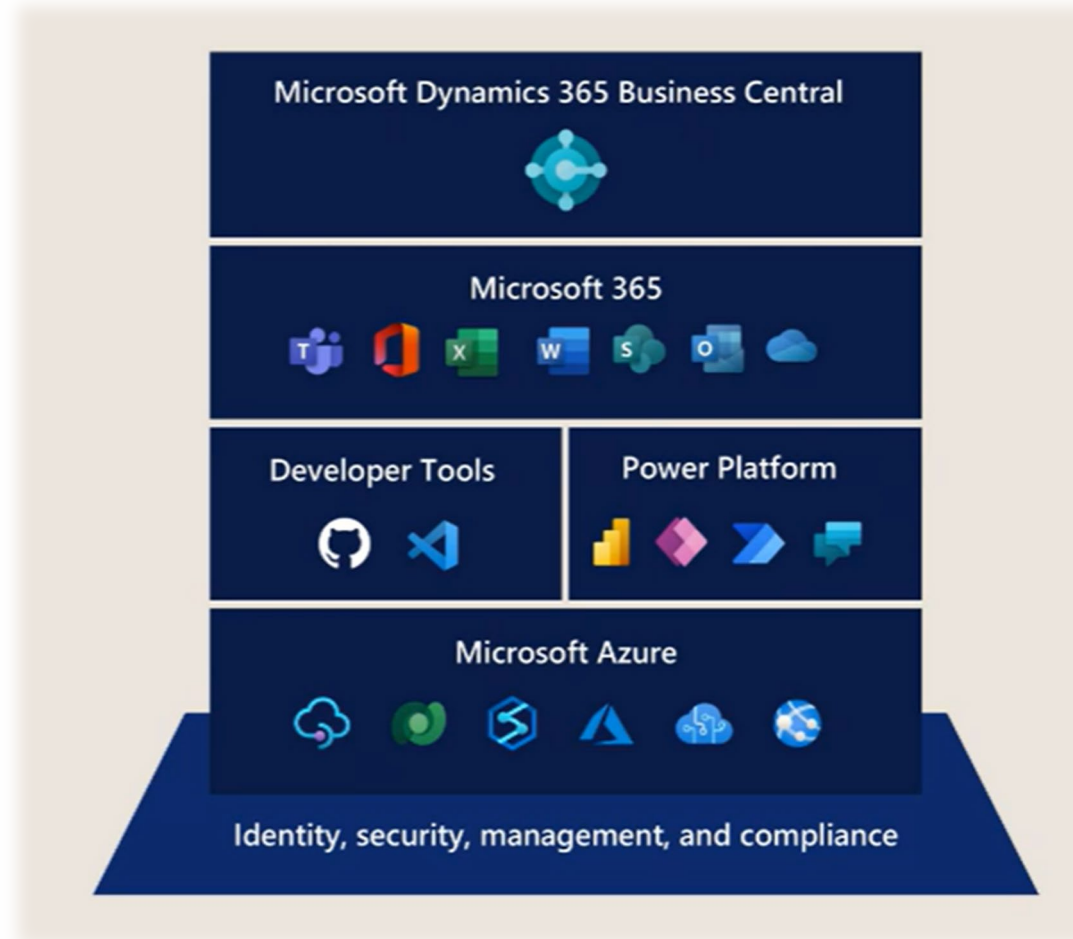
Dynamics 365 Business Central provides a connected cloud business management solution for growing organizations like yours.

- ✓ **Connected**: Bringing together your finance, sales, services, and operations teams within a single application.
- ✓ **Access Anywhere**: Run your business from anywhere, on any device.
- ✓ **Adapt faster**: Be prepared for disruption with the insights needed to pivot quickly.
- ✓ **Work smarter**: Empower your people to confidently get more done with automated workflows and interoperability with Microsoft 365 + Teams.
- ✓ **Perform better**: Enable better business performance with continuous process improvements and responsiveness across your entire business—not just financials.





# Microsoft Dynamics 365 Business Central





# Microsoft Dynamics 365 Business Central

## contractERP® - NEXT LEVEL

VISUAL BOARD DELIVERY ROUTE SCHEDULING  
VISUAL BOARD SHOP SCHEDULING  
VISUAL BOARD SERVICE/INSTALL SCHEDULING

PRE-INSTALLED HARDWARE  
PRE-HUNG DOORS  
MOBILE WAREHOUSE MANAGEMENT

cERP Docs - DOCUMENT MANAGEMENT  
MOBILE FIELD SERVICE / INSTALL  
BUILDING MATERIALS QUOTING

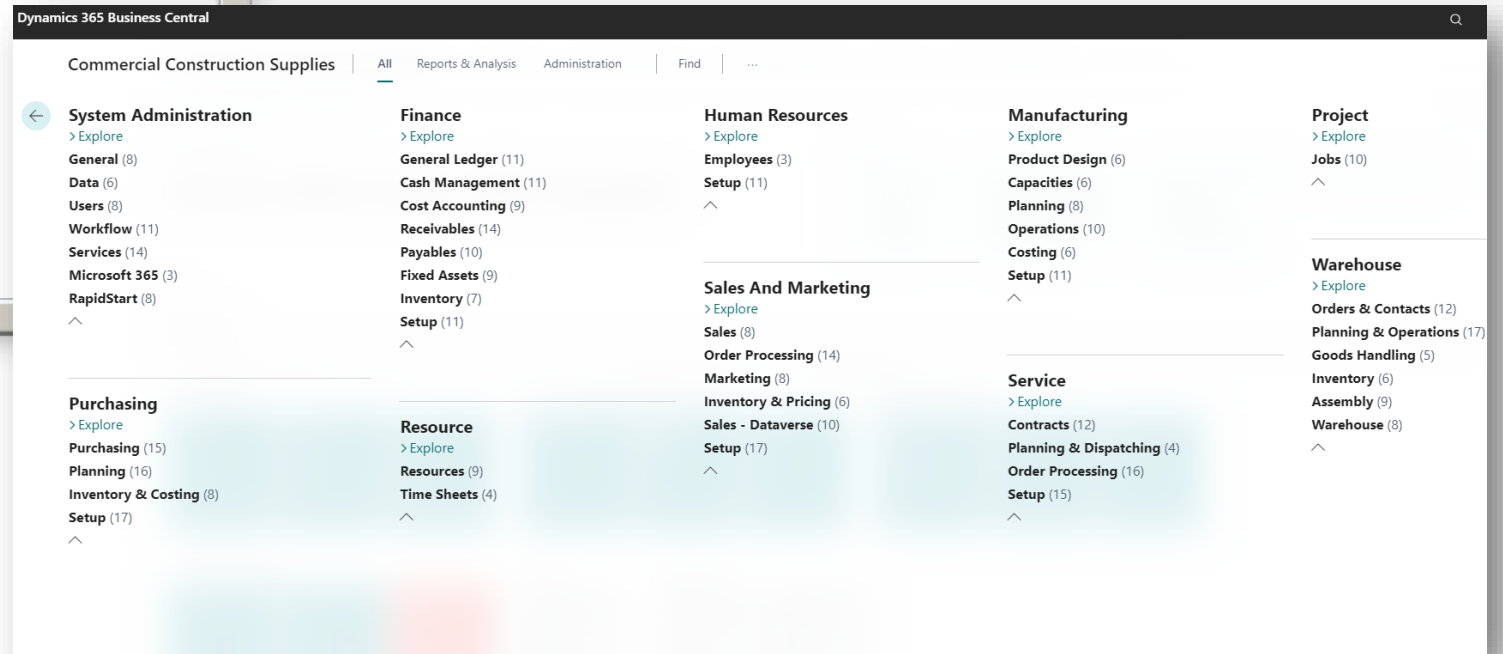
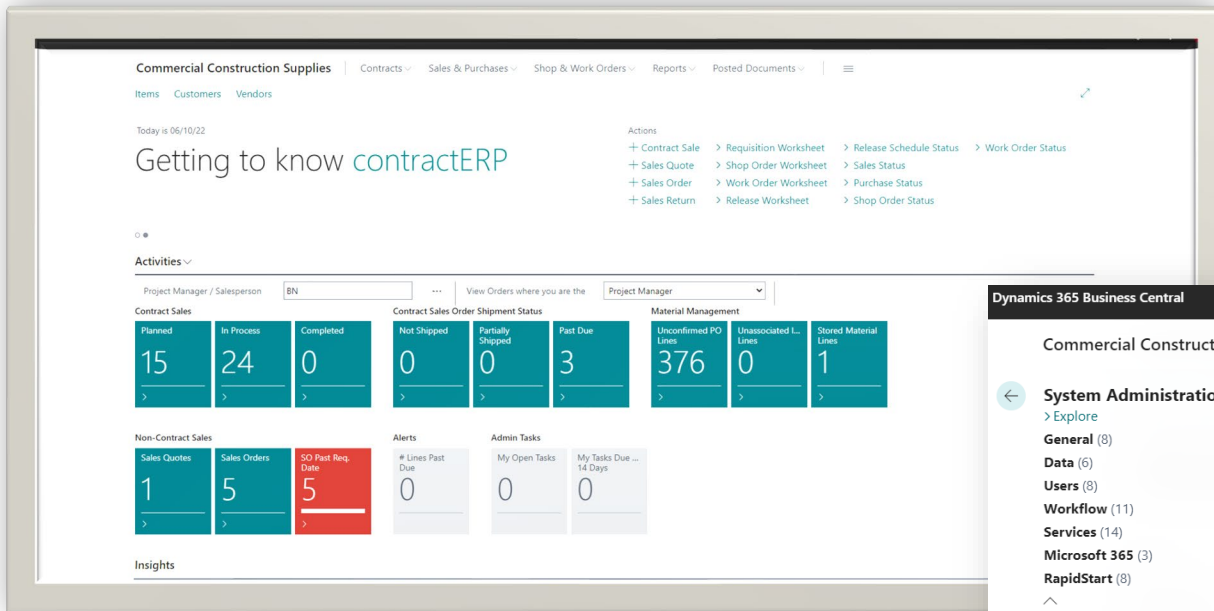
## contractERP®

CONTRACT SALES & CHANGE ORDER MGMT  
FRONT-END BID/DETAILING INTERFACE  
SHOP ORDER MANAGEMENT  
NON-STANDARD ITEM MANAGEMENT  
TIME ENTRY  
INSTALL WORK ORDERS  
USE TAX MANAGEMENT

PROGRESS "CONTRACT" BILLING (AIA)  
AR RETAINAGE MANAGEMENT  
ELECTRONIC CATALOG (TOAD)  
PRODUCT CONFIGURATION  
WAREHOUSE MANAGEMENT  
DIMENSIONAL MATERIAL MANAGEMENT  
GLASS SALES

SPECIAL ORDERED MATERIAL MANAGEMENT  
STORED MATERIAL  
LUMP SUM SALES AND BILLING  
ALERT NOTIFICATION MANAGEMENT  
COUNTER SALES AND DEPOSITS  
COMMISSION CALCULATION  
AND MUCH MORE.....

contractERP is the most comprehensive industry-tailored business management platform available to the Division 8, Fenestration, and Construction Supply Industries.



# Supporting How You Sell



Estimating & Detailing  
Software Integration Partners:

Window Mfg / Storefront:

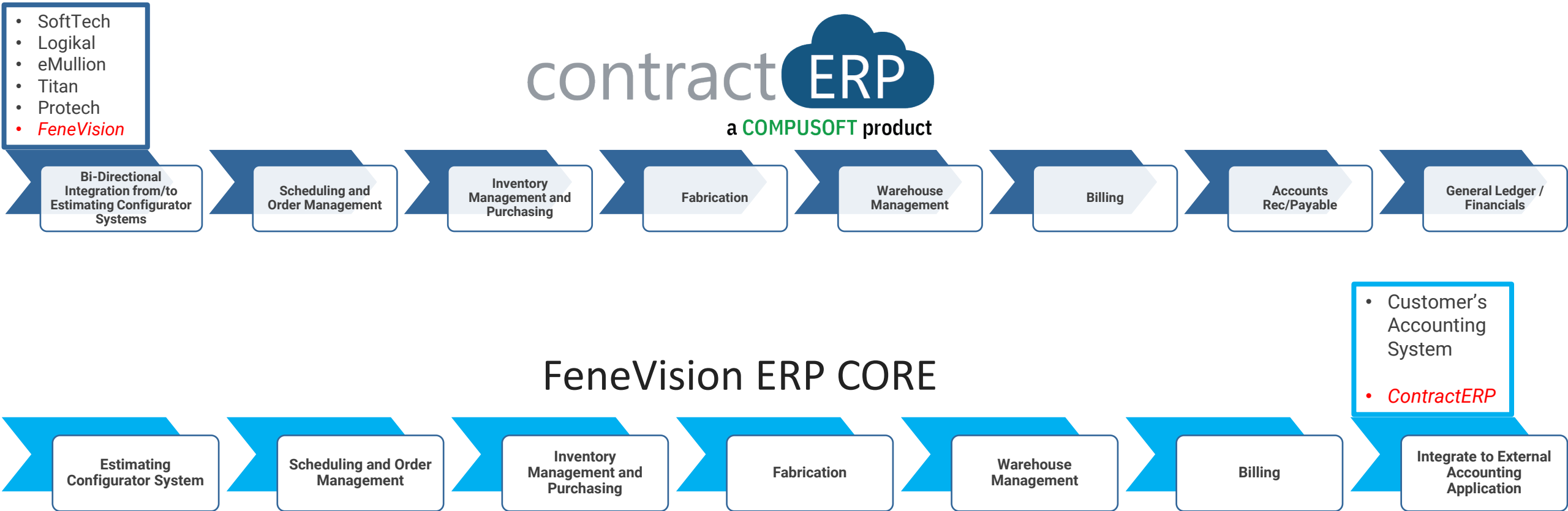
- Softtech - V6 (*Window Mfg.*)
- Logikal (*Contract Glazier*)
- **Upcoming - FeneVision**

Architectual Opening Detailing S/W:

- ePWS - eMullion
- Protech
- Titan
- TOAD
- Software 4 Hardware
- Avaware

Open API to any Front-end Application

# Two Approaches Supporting a Similar Goal



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# Demo